Aner Sela July 2026

CURRICULUM VITAE

Personal Details

Aner Sela
Paul Ivanier Chair in Management Economics
Department of Economics,
Ben-Gurion University of the Negev
P.O.B. 653, Beer-Sheva 84105, Israel
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Education

B.Sc. Mathematics, Faculty of Mathematics
Technion - Israel Institute of Technology, Haifa, 1990

M.Sc. Economics, Faculty of Industrial Engineering and Management
Technion - Israel Institute of Technology, Haifa, 1992
Title of Thesis: Learning in Games
Advisor: Prof. Dov Monderer

Ph.D. Economics, Faculty of Industrial Engineering and Management
Technion - Israel Institute of Technology, Haifa, 1996
Title of Thesis: Learning in Games
Advisors: Prof. Dov Monderer and Prof. Dov Samet

Employment History

2012-2013 Visiting Professor, Department of Economics, Exeter University, UK.
2009- Professor, Department of Economics, Ben-Gurion University of the Negev, Israel.
2005- 2009 Associate Professor, Department of Economics, Ben-Gurion University of the Negev, Israel.
2005-2006 Visiting Professor, Department of Economics,

Bonn University, Germany.

2001-2005: Senior Lecturer, Department of Economics, Ben-Gurion University of the Negev, Israel.

1998-2001: Lecturer, Department of Economics, Ben-Gurion University of the Negev, Israel.

1997-98: Visiting Assistant Professor, Department of Economics, Mannheim University, Germany.

1996-97: Visiting Assistant Professor, Department of Economics, Bonn University, Germany.

Professional Activities

(a) Position in academic administration

2013- 2015 Chair, Department of Economics, Ben-Gurion University of the Negev.

2007-2009 Chair, Department of Economics, Ben-Gurion University of the Negev.

2003-2005 Chair, Monaster Center for Economic Research, Ben-Gurion University.

2002-2004 Chair, Committee of B.A. Studies, Department of Economics, Ben-Gurion University.

2004- 2005 Member, Committee of Planning and Development, Faculty of Humanities and Social Sciences, Ben-Gurion University.

(b) Professional functions outside universities/institutions

2013 – 2021 Co-Editor – *Journal of Economics and Management Strategy*.

2021- Associate Editor – *Sports Economics Review*.

(c) Ad-hoc reviewer for journals

American Economic Review, Journal of Political Economics, Econometrica, Review of Economic Studies, American Economic Journal: Microeconomics, International Economic Review, Journal of Economic Theory, Economic Theory, Economic Theory Bulletin, RAND Journal of Economics, International Journal of Industrial Organization, Games and Economic Behavior, International Journal of Game Theory, European Economic Review, Journal of Economics and Management Strategy, Journal of Economic Behavior and Organization, Journal of Behavioral and

Experimental Economics, Journal of Mathematical Economics, Economics Letters, Social Choice and Welfare, Economic Inquiry, Journal of Economics, Scandinavian Journal of Economics, European Journal of Political Economy, Journal of Sports Economics, Sports Economic Review, Management Science, Mathematics of Operation Research, European Journal of Operational Research, Annals of Operations Research, Operations Research Letters.

Education Activities

(a) Courses taught

Microeconomics (undergraduate), Microeconomics theory (graduate), Mathematics for Economists (undergraduate), Game Theory (graduate and undergraduate), Auction Theory (graduate and undergraduate), Industrial Organization (graduate), Contest Theory (undergraduate), Sports Economics (undergraduate).

(b) Research students

Ph.D. students – Chen Cohen, Reut Megidish, Alex Krumer, Ishay Rabi.
M.Sc students – Alex Ilek, Vladimir Zalkind, Elad Aloni, Eyal Erez, Orit Tshuva Netanel Nissim, Omri Haluta, Ilay Duchovni, Maya Amiad, Noam Cohen, Guy Maor, Asaf Iluz, Ran Orenbach, Tomer Ifergane, Adi Shitrit, Daniel Tobeli, Netanel Levi-Tsedek, Oz Tsahi, Shahar Alshech, Din Cohen, Ishay Rabi, Amit Yeshayau, Nitzan Azulay, Yarin Shukrun, Or Azran, Alina Ereomenko, Amit Sofir.

Research Grants

2001 - The Israel Science Foundation (Israel Academy of Sciences and Humanities). Ezra Einy, Aner Sela, Benyamin Shitovitz. “Information Advantage in Economic Models with Asymmetric Information.” Two years.

2004 - The Israel Science Foundation (Bikura, F.I.R.S.T.). Gadi Fibich, Aner Sela. "An Applied Mathematics Approach to Auction Theory." Three years.

2007- The Israel Science Foundation (Israel Academy of Sciences and Humanities). Aner Sela. "Contests for Status." Two years.

2013 - The Israel Science Foundation (Israel Academy of Sciences and Humanities). Ezra Einy, Ori Haimanko, Aner Sela, “Contests with Asymmetric Information.” Two years.

2019 - The Israel Science Foundation (Israel Academy of Sciences and Humanities). Aner Sela. "Two-sided matching contests." Two years.

2022 - The Israel Science Foundation (Israel Academy of Sciences and Humanities). Aner Sela. "Status Classification by Lottery Contests." Two years.

2026 - The Israel Science Foundation (Israel Academy of Sciences and Humanities). Aner Sela. "Information Illusion in Group Contests." Two years.

Awards, Citations, Honors, Fellowships

2003 - Research Fellow, Centre of Economic Policy Research (CEPR**).**

Scientific Publications (July 2020)

Refereed articles and refereed letters in scientific journals

1. Monderer Dov, Sela Aner, “A 2x2 Game without the Fictitious Play Property,” *Games and Economic Behavior*, 14, 1996, 144-148.
2. Monderer Dov, Samet Dov, Sela Aner, “Belief Affirming in Learning Processes,” *Journal of Economic Theory*, 73, 1997, 438-458.
3. Schlag Karl, Sela Aner, “You Play (an action) Only Once,” *Economics Letters*, 3, 1998, 299-303.
4. Hon-Snir, Monderer Dov, Sela Aner, “A Learning Approach to Auctions,” *Journal of Economic Theory,* 82, 1998, 65-88.
5. Herreiner Dorothea, Sela Aner, “Fictitious Play in Coordination Games,” *International Journal of Game Theory*, 28, 1999, 189-197.
6. Sela Aner, “Fictitious Play in ’One-Against-all’ Multi-Player Games,” *Economic Theory*, 14, 1999, 635-651.
7. Sela Aner, “Fictitious Play in 2x3 Games,” *Games and Economic Behavior*, 31, 2000, 152-162.

8. Moldovanu Benny, Sela Aner, “The Optimal Allocation of Prizes in Contests,” *American Economic Review*, 91, 2001, 542-558.
9. Ezra Einy, Haimanko Ori, Orzach Ram, Sela Aner, “Dominant Strategies, Superior Information, and Winner’s Curse in Second-Price Auctions,” *International Journal of Game Theory*, 30(3), 2001, 405-412.
10. Fibich Gadi, Gavious Arieh, Sela Aner, “Low and High Types in Asymmetric First-Price Auctions,” *Economics Letters*, 75, 2002, 283-287.
11. Ezra Einy, Haimanko Ori, Orzach Ram, Sela Aner, “Dominance Solvability of Second-Price Auctions with Differential Information,” *Journal of Mathematical Economics,* 37, 2002, 247-258.
12. Kaplan Todd, Luski Israel, Sela Aner, Wettstein David, “All-Pay Auctions with Variable Rewards,” *Journal of Industrial Economics*, L(4), 2002, 417-430. 13. Moldovanu Benny, Sela Aner, “Patent Licensing to Bertrand Competitors,” *International Journal of Industrial Organization*, 21(3), 2003, 1-13.
14. Gavious Arieh, Moldovanu Benny, Sela Aner, “Bid Costs and Endogenous Bid Caps,” *RAND Journal of Economics*, 33(4), 2003, 709-722.
15. Fibich Gadi, Gavious Arieh, Sela Aner, “Revenue Equivalence in Asymmetric Auctions,” *Journal of Economic Theory*, 115, 2004, 309-321.
16. Cohen Chen, Sela Aner, “Manipulations in Contests” *Economics Letters*, 86, 2005, 135-139.
17. Moldovanu Benny, Sela Aner, “Contest Architecture,” *Journal of Economic Theory*, 126(1), 2006, 70-97.
18. Fibich Gadi, Gavious Arieh, Sela Aner, “All-Pay Auctions with Risk-Averse Players,” *International Journal of Game Theory*, Vol. 4, 2006, 583-599.
19. Moldovanu Benny, Sela Aner, Shi Xianwen, “Contests for Status,” *Journal of Political Economy*, 115(2), 2007, 338-363.
20. Cohen Chen, Sela Aner, "Contests with Ties," *The B.E. Journal of Theoretical Economics,* Vol. 7, 2007, Iss. 1. Article 43.
21. Cohen Chen, Sela Aner, "Allocation of Prizes in Asymmetric All-Pay Auctions," *European Journal of Political Economics,* 24, 2008, 123-132.
22. Moldovanu Benny, Sela Aner, Shi Xianwen, "Competing Auctions with Endogenous Quantities," *Journal of Economic Theory*, Vol. 141, 2008, 1-27.
23. Cohen Chen, Kaplan Todd, Sela Aner, “Optimal Rewards in Contests,” *RAND Journal of Economics,* 39(2), 2008, 434-451.

24. Hoppe Heidrun, Moldovanu Benny, Sela Aner, "The Theory of Assortative Matching Based on Costly Signals", *Review of Economic Studies*, 76(1), 2009, 253-281.

25. Kaplan Todd, Sela Aner, "Effective Contests," *Economics Letters*, 106, 2010, 38-41.

26. Sela Aner, "Best-of-Three All-Pay Auctions," *Economics letters,* 112(1), 2011, 67-70.

27. Groh Christian, Moldovanu Benny, Sela Aner, Sunde Uwe, "Optimal Seeding in Elimination Tournaments," *Economic Theory,* 49, 2012, 59-80.

28. Sela Aner, "Sequential Two-Prize Contests," *Economic Theory*, 51(2), 2012, 383-395.

29. Moldovanu Benny, Sela Aner, Shi Xianwen, "Carrots and Sticks: Prizes and Punishments in Contests," *Economic Inquiry* 50(2), 2012, 453-462.

30. Aloni Elad, Sela Aner, "The Assortative Matching Scheme in a Survival Battle," *Economics Letters* 117, 2012, 272-275.

31. Megidish Reut, Sela Aner, "Allocation of Prizes in Contests with Participation Constraints," *Journal of Economics & Management Strategy* 22(4), 2013, 713-727.

32. Sela Aner, Erez Eyal, "Dynamic Contests with Resource Constraints," *Social Choice and Welfare* 41(4), 2013, 863-882.

33. Megidish Reut, Sela Aner, "Sequential Contests with Synergy and Budget Constraints," *Social Choice and Welfare,* 42(1), 2014, 215-243.

34. Segev Ella, Sela Aner, "Sequential All-Pay Auctions with Noisy Outputs," *Journal of Mathematical Economics*, 50(1), 2014, 251-261.

35. Megidish Reut, Sela Aner, "Caps in Sequential Contests," *Economic Inquiry*, 52(2), 2014, 608-617.

36. Segev Ella, Sela Aner, " Multi-Stage Sequential All-Pay Auctions," *European Economic Review*, 70, 2014, 371-382.

37. Segev Ella, Sela Aner, "Sequential All-Pay Auctions with Head Starts," *Social Choice and Welfare*, 43(4), 2014, 893-923.

38. Minchuk Yizhaq, Sela Aner, "All-pay Auctions with Certain and Uncertain Prizes," *Games and Economic Behavior*, 88, 2014, 130-134.

39. Einy Ezra, Haimanko Ori, Moreno Diego, Sela Aner, Shitovitz Binyamin, "Equilibrium Existence in Tullock Contests with Incomplete Information," *Journal of Mathematical Economics*, 61, 2015, 241-245.

40. Einy Ezra, Haimanko Ori, Orzach Ram, Sela Aner, "Common-Value All-Pay Auctions with Asymmetric Information and Bid Caps," *International Journal of Game Theory*, 45(1), 2016, 63-88.
41. Einy Ezra, Haimanko Ori, Orzach Ram, Sela Aner, "Common-Value All-Pay Auctions with Asymmetric Information," *International Journal of Game Theory*, 46, 2017, 79-102.
42. Krumer Alex, Megidish Reut, Sela Aner, " First-Mover Advantage in Round-Robin Tournaments," *Social Choice and Welfare* 48(3), 2017, 633-658.
43. Sela Aner, "Two-stage Contests with Effort-Dependent Values of Winning," *Review of Economic Design* 21(4), 2017, 253-272.
44. Krumer Alex, Megidish Reut, Sela Aner, "Round-Robin Tournaments with a Dominant Player," *Scandinavian Journal of Economics* 119(4), 2017, 1167-1200.
45. Minchuk Yizhaq, Sela Aner, " Prebidding First-Price Auctions with and without Head Starts," *Mathematical Social Sciences*, 91, 2018, 51-55.
46. Minchuk Yizhaq, Sela Aner, "Asymmetric Sequential Search Under Incomplete Information," *Journal of Economics & Management Strategy,* 27(2), 2018, 315-325.
47. Iluz Asaf, Sela Aner, " Sequential Contests with First and Secondary Prizes," *Economics Letters*, 171, 2018, 6-9.
48. Aiche Avishay, Einy Ezra, Haimanko Ori, Moreno Diego, Sela Aner, Shitovitz Binyamin, "Tullock Contests Reward Information Advantage," *Economics Letters,* 172, 2018, 34-36.
49. Cohen Noam, Maor Guy, Sela Aner, "Two-Stage Elimination Contests with Optimal Head Starts," *Review of Economic Design*, 22, 2018, 177-192.
50. Cohen Chen, Levi Ofer, Sela Aner, "All-Pay Auctions with Asymmetric Effort Constraints," *Mathematical Social Sciences*, 97, 2019, 18-23.
51. Levi-Tsedek Nati, Sela Aner, " Sequential (One-Against-All) Contests," *Economics Letters*, 175, 2019, 9-11.
52. Aiche Avishay, Einy Ezra, Haimanko Ori, Moreno Diego, Sela Aner, Shitovitz Binyamin, "Information in Tullock Contests," *Theory and Decision*, 86(3-4), 2019, 303-323.
53. Nissim Netanel, Sela Aner, "The Third Place Game," *Journal of Sports Economics*, 21(1), 2020, 64-86.
54. Krumer Alex, Megidish Reut, Sela Aner, "The Optimal Design of Round-Robin Tournaments with Three Players," *Journal of Scheduling*, 23, 2020, 379-396.

55. Minchuk Yizhaq, Sela Aner, "Contests with Insurance," *Review of Economic Design*, 24, 2020, 1-22.
56. Sela Aner, Tsahi Oz, "On the Optimal Allocation of Prizes in Best-of-Three All-Pay Auctions," *Social Choice and Welfare*, 55, 2020, 255-273.
57. Cohen Din, Sela Aner, "Common-Value Group Contests with Asymmetric Information," *Economics Letters*, 192, 2020, 109164.
58. Einy Ezra, Moreno Diego, Sela Aner, "Continuity and Robustness of Bayesian Equilibria in Tullock Contests," *Economic Theory Bulletin*, 8, 2020, 333-345.
59. Sela Aner, "Optimal Allocations of Prizes and Punishments in Tullock Contests," *International Journal of Game Theory*, 49, 2020, 749-771.
60. Alshech Shahar, Sela Aner, "The Optimal Allocation of Prizes in Two-Stage Contests," *Economics Letters*, 203, 2021, 109850.
61. Sela Aner, "Reverse Contests," *Operations Research Letters*, 49(3), 2021, 439-441.
62. Sela aner. "Effort Allocations in Elimination Tournaments," *Economics Letters,* 211, 2022, 110261.
63. Kaplan Todd, Sela Aner, "Second Price Auctions with Private Entry Costs," *Games*, 13, 2022, 62.
64. Cohen Chen, Rabi Ishay, Sela Aner, "Assortative Matching by Lottery Contests," *Games*, 13, 2022, 64.
65. Sela Aner, "Effort Maximization in Contests under Balance Constraints," *Sports Economics Review*, 1, 2023, 100004.
66. Cohen Chen, Lagziel David, Levi Ofer, Sela Aner, "The Role of the Second Prize in All-Pay Auctions with Two Heterogeneous Prizes," *Journal of Mathematical Economics*, 105, 2023, 102820.
67. Krumer Alex, Megidish Reut, Sela Aner, " Strategic Manipulations in Round-Robin Tournaments," *Mathematical Social Sciences*, 122, 2023, 50-57.
68. Sela Aner," All-Pay Matching Contests," *International Journal of Game Theory*, 52, 2023, 587-906.
69. Minchuk Yizhaq, Sela Aner, " Subsidy and Taxation in All-Pay Auctions under Incomplete Information," *Games and Economic Behavior*, 140, 2023, 99-114.
70. Sela Aner, "Resource allocations in the best-of-k (k =2;3) contests," *Journal of Economics,* 139. 2023, 235-260.

71. Cohen Chen, Rabi Ishay, Sela Aner, “Optimal Seedings in Interdependent Contests,” *Annals of Operations Research*, 328, 2023, 1263-1285.
72. Sela Aner, "Is There Free-Riding in Group Contests?" *Economic Theory Bulletin*, 11, 2023, 191-201.
73. Sela Aner, “Two-Stage Elimination Games,” *Journal of Mathematical Economics*, 109, 2023, 102911.
74. Sela Aner, “Intermediate Prizes in Multi-Dimensional Contests,” *Theory and Decision*, 2024, 1-23.
75. Minchuk Yizhaq, Sela Aner, " Carrots and Sticks: Collaboration of Taxation and Subsidies in Contests,” *Journal of Public Economic Theory 26*(6), 2024, e70005.
76. Sela Aner, “Unsolicited Prizes in Contests,” *Social Choice and Welfare,* 2024, 1-24.
77. Sela Aner, “Status Classification by Lottery Contests,” *European Economic Review*, 2025, 104961.
78. Cohen Chen, Rabi Ishay, Sela Aner, “Reputation in Contests,” *Annals of Operations Research*, 2026, 1-24.
79. Cohen Chen, Rabi Ishay, Sela Aner, “An Algorithmic Analysis of Parallel Contests,” *International Journal of Game Theory*, 2026, 55(2), 36.

Lectures and Presentations at Meetings and Seminars

Presentation of papers at conferences

1994:

International Conference on Game Theory and Economic Theory, SUNY at Stony Brook, USA, July 1994.

1995:

International Conference on Game Theory and Economic Theory, SUNY at Stony Brook, USA, July 1995.

1997:

ESEM – European Meeting of the Econometric Society + EEA – European Economic Association, Toulouse, France, August 1997.

1998:

International Conference on Game Theory and Economic Theory, SUNY at Stony Brook, USA, July 1998.

1999:

EARIE - European Association of Research in Industrial Economics, Turin, Italy, September 1999.
International Conference on Game Theory and Economic Theory, SUNY at Stony Brook, USA, July 1999.
2000:
First World Congress of the Game Theory Society, Bilbao, July 2000.
2001:
EARIE - European Association of Research in Industrial Economics, Dublin, Ireland, September 2001.
2002:
ESSET - European Summer Symposium in Economic Theory, A CEPR Conference, Gerzensee, Switzerland, July 2002.
ESEM – European Meeting of the Econometric Society, Venice, Italy, August 2002.
2004:
Second World Congress of the Game Theory Society, Marseille, July 2004.
ESEM - European Meeting of the Econometric Society, Madrid, Spain,
August 2004.
2005:
Advances in the Theory of Contests and Tournaments, Berlin, October 2005.
2006:
Matching and Two Sided Markets, Bonn, May 2006.
2007:
ESEM – European Meeting of the Econometric Society + EEA – European Economic Association, Budapest, Hungary, August 2007.
2008:
Contests: Theory and Applications, Stockholm, Sweden, June 2008.
Advances in the Theory of Contests and its Applications, Venice, Italy, July 2008.
2009:
ESEM – European Meeting of the Econometric Society + EEA – European Economic Association, Barcelona, Spain, August 2009.
Inequality in Contests, Oslo, Norway, October 2009.
2010:
10th SAET Conference, Singapore, August 2010.
2011:

Tournaments, Contests and Relative Performance Evaluation, North Carolina, March 2011.

2012:

Contests, Mechanisms & Experiments, Exeter, UK, April 2012.

2013:

13th SAET Conference, Paris, France, July 2013.

2015:

15th SAET Conference, Cambridge, UK, July 2015.

2016:

Contests: Theory and Evidence, Norwich, UK, May 2016.

2017:

Workshop on Decision Making and Contest Theory, Ein-Gedi, Israel 2017.

The 9th annual conference of the Israeli Chapter of Game Theory Society + The Workshop in honor of Dov Monderer, Haifa, June 2017.

Contests: Theory and Evidence, Norwich, UK, June 2017.

2018:

OLIGO Workshop, Piraeus, Greece, June 2018

Beliefs and Economic Behavior: A conference in honor of Dov Samet, Tel-Aviv, June 2018.

2019:

The 11th annual conference of the Israeli Chapter of Game Theory Society, Beer-Sheva, May 2019.

Contests: Theory and Evidence, Norwich, UK, June 2019.

19th SAET Conference, Ischia, Italy, July 2019.

The 34th EEA and the 72nd ESEM, Manchester, UK, August 2019.

2021:

The XXIXth European Workshop in Economic Theory, Akko, Israel, June 2021.

2022:

OLIGO Workshop, Nicosia, Cyprus, June 2022.

Contests: Theory and Evidence, Reading, UK, June 2022.

Conference on Mechanism & Institution Design, Singapore, July 2022.

Conference in honor of Benny Moldovanu's 60th birthday, Bonn, December 2022.

2023:

The 12th annual conference of the Israeli Chapter of Game Theory Society, Tel-Aviv, March 2023.
OLIGO Workshop, Padova, Italy, June 2023.
Contests: Theory and Evidence, Reading, UK, June 2023.
2024:
The Oligo Conference, Rethymno, Greece, June 2024.
Contests: Theory and Evidence, Reading, UK, June 2024.
The 13th annual conference of the Israeli Chapter of Game Theory Society, Ramat-Gan, June 2024.
Conference on Mechanism and Institution Design, Budapest, Hungary, July 2024.
2025:
24th Annual SAET conference, Ischia, Italy, July 2025.
The 13th World Congress of the Econometric Society (ESWC 2025), Seoul, Republic of Korea, August 2025.
2026:
The 4th Conference on Mechanism and Institution Design, York, United Kingdom, June 2026.
4th Ariel Conference on Political Economy of Public Policy, Ariel, September 6-7, 2026.

Seminar presentations at universities and institutions

Stanford University, UCLA, Bonn University, Mannheim University, Munich University, Humboldt University of Berlin, Hannover University, University of Cologne, University of Zurich, Tilburg University, Erasmus University Rotterdam, CORE University, Exeter University, University of Southampton, University of East Anglia, Cambridge University, University College London, Pompeu Fabra University, University of the Basque Country, University Carlos III of Madrid, National University of Singapore, University of St. Gallen, New Economic School – Moscow, The Hebrew University, Tel-Aviv University, Haifa University, Bar-Ilan University, Technion, Ariel University, SCE- Shamoon College of Engineering.